

Michael Dana Rosen

SHAREHOLDER

(617) 570-3541 | mdr@riw.com



OVERVIEW

Michael Dana Rosen is a shareholder of the firm, a member of the firm's Executive Committee, and Chair of the firm's **Corporate & Business Department** as well as the **Commercial Real Estate** and **Cannabis** Groups. He represents companies and individuals in the acquisition, development, sale, leasing, and financing of complex commercial and residential real estate projects. Mr. Rosen represents borrowers and lenders in sophisticated commercial, real estate, and franchise related financing transactions.

Mr. Rosen's commercial real estate practice also includes advocacy before zoning and planning boards and other municipal agencies in a wide range of land use and regulatory matters. His experience includes representing telecommunications carriers before local boards in connection with the siting of wireless facilities and cellular towers. He also frequently assists real estate holding entities and family businesses on entity structure and formation, succession and estate planning and implementation.

Mr. Rosen's practice includes the representation of closely held businesses, providing contract, general corporate and business advice. He is also available to provide guidance to creditors, vendors and landlords in complex bankruptcy cases and commercial workouts. Mr. Rosen also oversees the firm's work in the emerging Cannabis Industry, including licensing; permitting; land use; finance; and entity structure.

Mr. Rosen's business and educational background, as well as his work experience in the banking industry, provides clients with important insight and expertise into a wide range of financial and real estate issues.

HONORS & AWARDS

- Boston Magazine Top Lawyer (2024, 2023)
- Named a 2019 Lawyer of the Year by Massachusetts Lawyers Weekly
- Named one of Massachusetts Lawyers Weekly's 'Go To Commercial Real Estate Lawyers' for 2021

REPRESENTATIVE MATTERS

- Represented the sale of a significant land parcel in North Andover, Massachusetts, to a developer for the construction of an Amazon distribution facility. [Read more here.](#)
- Represented UFP Technologies in acquisition of Welch Fluorocarbon, Inc., a New Hampshire-based company that provides thermoformed components to the medical device industry. [Read more here.](#)

PRACTICE AREAS

- **Banking, Finance & Lending**
- **Cannabis**
- **Commercial Real Estate**
- **Corporate & Business**
- **Emerging Companies**
- **Franchise Law**
- **Restaurant & Hospitality**

EDUCATION

Boston University School of Law, Juris Doctor *cum laude*, 1992

Boston University Graduate School of Management, Master of Business Administration *Honors*, 1989

Boston University School of Management, Bachelor of Science, 1986

ADMISSIONS

- Commonwealth of Massachusetts
- U.S. District Court for the District of Massachusetts

- Represented UFP Technologies in acquisition of Marble Medical, a contract manufacturer specializing in producing medical devices and components. [Read more here.](#)
- Represented UFP Technologies in acquisition of AJR Enterprises, a manufacturing platform of medical devices and advanced manufacturing solutions within the medical device industry. [Read more here.](#)
- Represented Archimedia Solutions in the acquisition of Applied Image Reprographics. [Read more here.](#)
- Represented LFB with regard to the acquisition of 8.6 Acre Parcel of Land in Marlborough, MA for Development of 65,000 square foot US Headquarters and R&D Facility.
- Represented Dundee Redspring LLC, and Ozzy Properties in a variety of land use matters concerning this project. Check out the full story [here.](#)
- Successful completion and implementation for client, Osgood Solar, LLC, of a 6 Megawatt Solar Facility in North Andover MA. Check out the full story [here.](#)
- Represented Archimedia Solutions in the acquisition of Makepeace and the acquisition of Imtek. Check out the full story on the Makepeace acquisition [here](#) and the Imtek acquisition [here.](#)
- Represented Vendor Alliance Capital on the closing of their recent franchise financing transaction for a Jersey Mike's in Ramsey Plaza located in Fayetteville, North Carolina. See our post on [LinkedIn.](#)
- Represented Vendor Alliance Capital on their franchise financing transactions with Bailey Donuts and Ramsey Plaza with regard to Dunkin Donuts franchises located in Norridgewock, Maine and Fayetteville, North Carolina. See more details [here](#) and [here.](#)
- Represented Ozzy Properties and their affiliate, 21 Howe Street, on their commercial refinancing with Enterprise Bank. See more details [here.](#)
- Represented Parallel Products and their affiliate, SMRE 100 Canopy, LLC on their solar financing transaction with HarborOne Bank. See more details [here.](#)
- Represented Ozzy Properties on their acquisition of the 96 Unit Abbott Landing Residential Complex in Andover, Massachusetts. See our post on [LinkedIn.](#)
- Represented Ozzy Properties on the successful closing of the sale of a portion of Osgood Landing to Hillwood Development for the development of an Amazon distribution facility. See our post on [LinkedIn](#) and learn more about the deal [here.](#)

PUBLICATIONS

- Weighed in as an expert on **Cannabis Dispensary Owner's Action vs. Abutters Not SLAPP Suit**, *Massachusetts Lawyers Weekly* (June 2021)
- Weighed in as expert on **Abutter Argues Medical Cannabis Business Must Be Nonprofit**, *Massachusetts Lawyers Weekly* (May 2021)
- **Cash is King...or Not? Landlords and Tenants Should Consider the Specifics of a Lease Transaction**, *New England Real Estate Journal*, co-authored with Christopher Agostino (January 2015)
- **How the Unions Impact Lease Negotiations Between Landlord and Tenant, and How to Avoid Disputes**, *New England Real Estate Journal* (September 2014)
- **Can Traditional Zoned Commercial/Industrial Areas Coexist with Mixed-Use and Chapter 40B Projects**, *New England Real Estate Journal*, co-authored with Christopher Agostino, (January 2014)
- Changing Demographics and Demands are Influencing Real Estate Development, *New England Real Estate Journal* (November 2011)
- Adaptive Re-Use, *Banker & Tradesman*, co-authored by Joseph McNabb (June 2004)

SPEAKING ENGAGEMENTS

- Served as Expert of the Week on Cannabis Issues for Neptune Advisors LLC, (April 2021)
- Presented at the National Retail Tenants Association (NRTA) on the topic of Subordination, Non-Disturbance and Attornment Agreements (SNDAs) and Tenants

Estoppels (September 2015)

- Interviewed by Radio Entrepreneurs (December 2014)