

## Corporate & Business

### APPROACH

Ruberto, Israel & Weiner's Corporate & Business Department provides strategic counsel to clients from business formation through maturation, mergers and acquisitions, and exit strategies. Our business attorneys are highly regarded for their no-nonsense approach to getting deals done effectively, efficiently, and with a focus on the client's bottom line.

### TEAM

Our attorneys have extensive track records working with successful entrepreneurs, owners, and management teams in industries ranging from high tech to hospitality. We are particularly adept at negotiation, project management, and working with multiple parties. Many of our attorneys possess Certified Public Accountant credentials, advanced degrees in taxation, and have direct experience in business and entrepreneurial ventures.

### CONTACT

What's your most mission-critical business need? For more information, contact **Michael Rosen**, Corporate & Business Department Chair, at (617) 570-3541 or [mdr@riw.com](mailto:mdr@riw.com).

### SERVICES

#### BUSINESS ORGANIZATION

We assist with organization and entity planning, shareholder agreements, employment arrangements, and ongoing corporate counseling.

#### FINANCING

We assist clients in critical financing transactions including seed capital, venture financing, commercial loans, institutional debt placement, and private placement securities offerings.

#### MERGERS, ACQUISITIONS, & REORGANIZATIONS

We represent buyers and sellers in acquisitions and divestitures, including asset acquisitions and sales, mergers, tax free reorganizations, spin-offs, and recapitalizations. We work with every type of company from startups to established businesses. Our team has had tremendous success helping clients through the M&A process, especially with respect to tax issues.

#### COMMERCIAL RELATIONSHIPS

We advise and represent clients with respect to joint ventures and strategic alliances, manufacturing agreements, sales representative agreements, domestic and international

### CONTACT

**Michael Dana Rosen**

 (617) 570-3541

 [Send Email](#)

### PROFESSIONALS

**Christopher R. Agostino**

**Adam Barnosky**

**Gary Bubb**

**Michael P. Cronin**

**Bethany A. Grazio**

**David Musen**

**Michael Dana Rosen**

**Eric M. Sigman**

**Russell N. Stein**

**Colby S. Trace**

**Cara A. DeLucia**

distribution and dealership arrangements, franchising, and other business agreements.

#### **EMPLOYMENT AGREEMENTS**

We counsel clients regarding employment, non-competition, and confidentiality agreements; stock options, deferred compensation arrangements; and stock and bonus plans.

#### **COMMERCIAL REAL ESTATE**

Our attorneys plan and document all phases of real estate transactions, from acquisitions and development to tax analysis, financing, leasing, construction, zoning, title issues, and sales.

#### **TRADEMARKS, INTELLECTUAL PROPERTY & LICENSING**

We provide guidance on domestic and international licensing, trade secret protection, copyrights, and trademark research and registration.

#### **CORPORATE DIVORCE/BUSINESS & SHAREHOLDER DISPUTES**

Disagreements among principals of closely held or family businesses can lead to contentious, protracted, and disruptive disputes. We advise on avoidance or resolution of conflicts among owners of closely held companies. Services include negotiation, advice on strategy and tactics, as well as pre-litigation counseling.

#### **COMMERCIAL LITIGATION**

We represent clients on matters in which litigation is necessary to resolve disputes, such as partnership and corporate break-ups, employment, finance and lending, and intellectual property.

### **TESTIMONIALS**

Ruberto, Israel & Weiner M&A attorney, Gary Bubb, represented Precision Coating Co., Inc. in their acquisition of Boyd Coatings Research Co., Inc.

#### **Client Quote**

*"This is our fourth completed acquisition working with Gary Bubb of RIW. He and his firm are exceptionally responsive in these very time and issue intensive periods and provide very high quality legal services both relating to the acquisition and deal financing along with tax, general corporate, and employment subjects. Our counter parties often retain national firms but our counsel help us keep ball-control, and we find we get consistently superior value out of our engagement. Consequently, Gary has been a key contributor to our success."*

**Tim Cabot**, President & CEO, Katahdin Industries, Inc.

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*"Ruberto, Israel & Weiner is my go-to law firm... from the most important moments in my business life, to the day-to-day operational issues. Always available, on time and on budget."*

*Their recent outstanding work on a complex acquisition is just one example of how their expertise and commitment to getting the deal done makes all the difference. When it counts, Russ, Howie and the entire RIW team deliver."*

**Mark DeAngelis**, Businessman, Entrepreneur, Filmmaker

