

Franchise Law

APPROACH

Ruberto, Israel & Weiner's Franchise team provides a wide range of legal services to businesses seeking to grow through franchising. Our clients represent a cross-section of industries and are based locally and nationally. Franchising is a heavily regulated endeavor and our team has the expertise to assist clients in navigating the development, registration, and maintenance of the franchise disclosure document, franchise agreement, and other documents necessary to engage in franchising. In collaboration with our corporate, employment, litigation, mergers and acquisitions, and other practice groups, we offer a full-service platform for franchisor clients.

In addition to providing services to franchisors, RIW's Franchise team also assists franchisees across a variety of industries from restaurants and hospitality, to fitness, home health care, and wellness concepts. We provide a variety of services to franchisees and prospective franchisees, from advice in negotiating franchise agreements and development agreements, to real estate, corporate, employment and other services uniquely tailored to franchise clients. We also assist clients in the sale and acquisition of multi-unit franchise businesses.

CONTACT

For more information on franchising matters, contact **Eric Sigman** at (617) 570-3575 or at ems@riw.com.

PODCAST

Attorney **Eric Sigman** and business broker Jennifer Fox team up to provide a 360-degree view of the current Boston business for-sale market. From buying and selling to franchising and everything in between, **Transaction Talk** breaks down the deal process from a business, brokerage, and legal perspective. A resource for business owners, buyers and entrepreneurs, Transaction Talk offers interviews and real-life deal experiences from industry experts and key transaction players.

Get the inside scoop on what's trending in today's economy.

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Episodes:

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PROFESSIONALS

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- **Why Your Exit Strategy Begins on Day One** – February 24, 2025
- **Broker Tales: A Deep Dive into Entrepreneurship and Brokerage** – February 5, 2025
- **The Importance of a Quality of Earnings Report During Due Diligence** – January 17, 2025
- **Insurance Policies Business Owners May Need** – December 20, 2024
- **Cultivating Connections: Building Stronger Communities with SCI** – November 26, 2024
- **How to Keep Good Books and Records in Your Business** – November 4, 2024
- **When is the Right Time to Sell?** – October 10, 2024
- **Restaurant and Liquor Licensing Transactions** – Sept 17, 2024
- **Employment Issues for Small Businesses** – August 30, 2024
- **Employee Benefits: What You Should Think About During the M&A Process** – August 12, 2024
- **Franchising Part Two** – July 27, 2024
- **How Cybersecurity Risks Can Affect Small Businesses** – July 15, 2024
- **How to Best Plan a Strategic Family-Owned Company Exit** – June 18, 2024
- **Buying a Business: How Foreign Nationals Can Qualify for an E2 Visa** – May 31, 2024
- **When Do You Need a Business Exit Advisor?** – April 9, 2024
- **How to Safely Sell and Transition Out of a Family Business** – March 6, 2024
- **Make 2024 the Best Year Ever with These Goal-Getting Habits** – January 30, 2024
- **Important Business Trends Happening in 2024** – January 11, 2024
- **Franchise Fundamentals: What Makes a Successful Franchise Investment** – December 18, 2023
- **Let's Talk About Taxes: How to Prep Your Business & Taxes as Cleanly as Possible** – December 4, 2023
- **A Buyer's Perspective: How to Buy an Established Business and Franchise** – November 3, 2023
- **Selling Financing: How to Best Navigate the Complex World of Financing** – October 11, 2023
- **SBA Lending: Do I Qualify for an SBA Loan?** – September 18, 2023
- **Business Owner Testimonial: How Do I Sell My Business?** – August 25, 2023
- **Selling Your Business: Who Do You Need on Your Team (Part 4)** – August 1, 2023
- **Selling Your Business: Who Do You Need on Your Team (Part 3)** – June 2, 2023
- **Selling Your Business: Who Do You Need on Your Team (Part 2)** – June 2, 2023
- **Selling Your Business: Who Do You Need on Your Team (Part 1)** – May 10, 2023